



Case Study

Wood Partners' communities were facing an increasingly common problem: resident package management was draining their staff's productivity, and the year-over-year increase in package volume only exacerbated the issue. Wood Partners saw these challenges as an opportunity to differentiate. They wanted not just a solution, but to build a key amenity that would drive value for residents, staff, and future buyers. Just as importantly, they wanted to partner with a company that shared their creative drive and forward-thinking mentality. Luxer One's suite of Luxer Lockers and Luxer Room solutions solved Wood Partners' package problems and matched their vision of a flexible amenity that could easily adapt to future needs. Today, Wood Partners includes Luxer One as one of their four core amenities. Luxer One is live at 38 of their existing assets, and is added to all new developments.



3-4 more leases/month signed due to increased productivity



12-16% increase in phone calls answered



38 Wood Partners properties live with Luxer One



"There's a market difference in being customer service oriented. The Luxer One team is not thinking of how to push product but rather how to address the customers' need. It's great to partner with a company that thinks like we do."

— Steve Hallsey,
EVP of Operations, Wood Partners

